

CURRICULUM VITAE

PERSONAL INFORMATION	
<i>Name</i>	DIMITRI PAOLINI
<i>Date of birth</i>	[REDACTED]
<i>Nationality</i>	[REDACTED]
<i>Address</i>	DiSEA, UNIVERSITÀ DI SASSARI, VIA MURONI N.25 – 07100 SASSARI
<i>Telephone</i>	[REDACTED]
<i>E-mail</i>	DPAOLINI@UNISS.IT
<i>Position</i>	FULL PROFESSOR
PROFILE	
<i>Brief description</i>	Fields of research: Cultural Economics, Digital Economics, Education Economics, Industrial Organization, Applied Game Theory.
WORK EXPERIENCE	
<i>From 2020</i>	Full Professor in Economics (Politica Economica, SECS-P02), DiSEA – Università di Sassari.
<i>From 2012</i>	Research Associate , CORE - Université catholique de Louvain, Louvain-la-Neuve (Belgium).
<i>From 2012</i>	Research Associate , CRENOS - Università di Cagliari & Università di Sassari (Italy).
<i>2006 - 2020</i>	Associate Professor in Economics (Economia Politica, SECS-P01). DiSEA – Università di Sassari.
<i>2002-2005</i>	Assistant Professor in Economics (Economia Politica, SECS-P01), DEST - Università degli Studi "G. D'Annunzio", Pescara (Italy).
<i>2001-2002</i>	Research Fellow in Economics, CREPP, Université Libre de Liège, Liège (Belgium).
<i>2002</i>	Research Fellow in Economics, Ente per gli studi monetari, bancari e finanziari "Luigi Einaudi", Roma (Italy).
<i>1998-2001</i>	Research Assistant , IRES, Université catholique de Louvain, Louvain-la-Neuve (Belgium).
ACADEMIC APPOINTMENTS	
<i>From 2022</i>	Board of the experts in quality assessment (Albo degli Esperti della Valutazione (AVA), Area CUN 13.
<i>From 2020</i>	Member of the Department Board, DiSEA, Università di Sassari.
<i>From 2020</i>	Coordinator, International Ph.D. in Economics, Management, and Quantitative Method (EMQM), Università di Sassari.

2019-2020	Rector's Delegate, International Degrees, Università di Sassari (Italy).
From 2018	Responsible for Double Degree Agreements between the Master Degree of Economics (LM-56), DiSEA-UNISS, and the following Institutions: <ul style="list-style-type: none"> • University of Bordeaux (Bordeaux, France) - from 2018 • University of Corse (Corte, France) - from 2018 • University of Timisoara (Timisoara, Romania) - from 2020 • University of the Republic – UDELAR (Montevideo, Uruguay) - from 2020
2015-2020	Department responsible for Double Degree, DiSEA – Università di Sassari (Italy)
2012-2020	Master Director, Master Degree in Economics - Magistrale in Economia (LM-56), Università di Sassari.
EDUCATION	
1998-2001	Ph.D. in Economics, UCL (Université catholique de Louvain), Louvain-la-Neuve (Belgium).
1996-1998	Master in Economics, UCL (Université catholique de Louvain), Louvain-la-Neuve (Belgium), with distinction.
SKILLS	
	<ul style="list-style-type: none"> • Managerial leadership • Effective teamwork and interpersonal skills • Software: Latex, Mathematica, Office Package, Stata.
LANGUAGES	
	Italian (mother-tongue)
	English (advanced)
	French (proficient)
ACADEMIC ACTIVITY (FROM 2015)	
Conferences, Workshops and Seminars	
2019, Rome (Italy)	ANVUR WORKSHOP, Ministero dell'Istruzione.
2019, Alghero (Italy)	Organizer, Session in Digital Economics, Workshop on institutions, individual behavior and economic outcomes.
2019, Timisoara (Romania)	TIMTED Conference
2018, Liège (Belgium)	Seminar, CREPP, Université de Liège (Belgium)
2018, Alghero (Italy)	Organizer, Session in Digital Economics, Workshop on institutions, individual behavior and economic outcomes.
2018, Lecce (Italy)	16 th MEDIA Economics Workshop, Lecce (Italy)

2017, Algeri (Algeria)	ASSET (Association of Southern European Economic Theorists).
2017, Alghero (Italy)	Organizer of the Session in Digital Economics, Workshop on institutions, individual behavior and economic outcomes.
2017, Maastricht (Netherlands)	EARIE, (European Association for Research in Industrial Economics) Conference.
2017, Alghero (Italy)	Organizer, Session in Digital Economics, Workshop on institutions, individual behavior and economic outcomes.
2016, Louvain-la-Neuve (Belgium)	CORE@50Conference.
2016, Alghero (Italy)	Organizer, Session in Digital Economics, Workshop on institutions, individual behavior and economic outcomes.
2015, Granada (Spain)	ASSET (Association of Southern European Economic Theorists).
2015, Munich (Germany)	EARIE (European Association for Research in Industrial Economics) Conference.
2015, Luxembourg (Luxembourg)	PET (Public Economic Theory) Conference.
2015, Alghero (Italy)	Organizer, Session in Digital Economics, Workshop on institutions, individual behavior and economic outcomes.
	Direction or participation in the activities of a research group at national or international level
2018-2020	Principal Investigator, ANVUR (National Agency for the Evaluation of Universities and Research Institutes), III CONCORSO PUBBLICO IDEE DI RICERCA, Valdropout: Valutazione delle politiche ministeriali e d'ateneo sulla regolarità degli studi universitari.
2016-2019	Principal Investigator, Fondazione Banco di Sardegna Research Grant, Determinants of human capital accumulation and access to credit.
2015-2018	Component, PRIN, The Architecture of Markets and Institutions after the Crisis: Theoretical Foundations and Policy Implications (national coordinator: Fabrizio Mattesini) 20157NH5TP/004.
2012-2015	Component, RAS - Research Grant ex L.R. 7.08.2007. Title "Households' portfolio choices and small firms' access to credit: Microeconomic analysis and public policy evaluation". Project coordinator: Francesco Lippi (Università di Sassari)
2011-2015	Component, PRIN, Asymmetric information, adjustment costs, and allocative efficiency: microeconomic foundations and macroeconomic implications". Project coordinator: Francesco Lippi (Università di Sassari).
2009-2012	Component, RAS, Investment in knowledge, financial market imperfections, and regional development. Project coordinator: Luca Deidda (Università di Sassari).
2009-2010	Principal Investigator, Fondazione Banco di Sardegna Research Grant.
2008-2010	Component, PRIN, Investment and portfolio decisions, financial imperfections, and macroeconomic performance". Project coordinator: Gaetano Bloise (Università Roma III).
2006-2008	Component, PRIN, Politica monetaria, eterogeneità e incompletezza dei mercati finanziari, Project coordinator: Pietro Reichlin (Università Luiss, Roma).
2004-2006	Component, PRIN, Modelli di fragilità finanziaria e interventi correttivi nell'economia internazionale: una riconsiderazione delle asimmetrie

	informative e delle crisi di liquidità in equilibrio generale”. Project coordinator: Tito Pietra (Università di Bologna).
	Teaching assignments at Ph.D Research Schools
From 2020	Coordinator of the Ph.D., International Ph.D. in Economics, Management, and Quantitative Method (EMQM), Università di Sassari.
2013-2017	Accademic Board, Dottorato in Scienze Economiche ed Aziendali, Università di Cagliari & Sassari.
2014	Teaching, Introduction to Principal-Agent Model, Dottorato in Scienze Economiche ed Aziendali, Università di Cagliari & Sassari.
2010-2012	Accademic Board, Dottorato in Economia, Università di Cagliari.
	Ph.D supervision
Ongoing	Valeria Posadas (Ph.D in EMQM, Università di Sassari)
2014	Elias Carroni (CRENoS, Università di Sassari)
2011	Giuseppe Pulina (CRENoS, Università di Cagliari & Sassari)
	Experience in academic teaching (last 5 years)
	<ul style="list-style-type: none"> • Microeconomics (9 ECTS), Undergraduate Level, DiSea, Università di Sassari. • Digital Economics, (6 ECTS), Graduate Level, DiSea, Università di Sassari. • Advanced Microeconomics (6 ECTS), Graduate Level, DiSea, Università di Sassari.
PUBLICATIONS	
2022	From choice to performance in secondary school: a multifaceted framework, <i>Italian Economic Journal</i> , First-Online (with Bussu, Pulina & Zanzurino). FASCIA A, ARTICOLO/VOLUME (10 anni)
2022	Drop-out decisions in a cohort of Italian university students, <i>Information Economics and Policy</i> , forthcoming (with Atzeni, Deidda & Delogu), in Teaching, Research and Academic Careers, by Checchi D., Jappelli T. & Uricchio F., Springer. ARTICOLO/VOLUME (10 anni)
2022	Effects of migration with endogenous labor supply and heterogeneous skills, <i>CRENoS</i> , ISBN: 978 88 68513 801, (with Atzeni, Deidda & Delogu). ARTICOLO/VOLUME (10 anni)
2021	Approfondimento. Né-né: un'altra faccia del divario, in 28° Rapporto sull'Economia della Sardegna, Atzeni G. & Dettori B (eds.), CAGLIARI, Arcadia Editore, ISBN: 978-88-68513-49-8 (with L. Deidda). ARTICOLO/VOLUME (10 anni)
2020	Business models for streaming platforms: content acquisition, advertising and users, <i>Information Economics and Policy</i> , vol. 52 (with E. Carroni). FASCIA A, ARTICOLO/VOLUME (10 anni)
2020	Accesso al corso di laurea in Medicina: numero programmato e sua implementazione in “Riflessioni trasversali sopra il capitale umano”, by Delogu & Meleddu, Contributo in Volume, ISBN: 978-88-3283-241-9 (with Atzeni, Deidda & Delogu). ARTICOLO/VOLUME (10 anni)

- 2019 Strategic Attractiveness and Release Decision for Cultural Goods, *Journal of Economics & Management Strategy*, 28, pp. 198-224 (with P. Belleflamme). FASCIA A, **ARTICOLO/VOLUME** (10 anni)
- 2019 Approfondimento. Le carriere degli universitari in Sardegna: abbandono degli studi tra il primo e il secondo anno. In Rapporto sull'economia della Sardegna, 26° Rapporto, ISBN: 978-88-68512-23-1 (with G. Atzeni, L. Deidda & M. Delogu). **ARTICOLO/VOLUME** (10 anni)
- 2018 American Beauty: trade flows and export costs of US movies, *Journal of Cultural Economics*, first online, pp.1-16 (with GP. Meloni & J.D. Tena). FASCIA A, **ARTICOLO/VOLUME** (10 anni)
- 2018 On the distinctiveness of the electricity load profile, *Pattern Recognition*, Vol. 74, pp. 317-325 (with M. Bicego, A. Farinelli, E. Grosso, S. Ramchurn). **ARTICOLO/VOLUME** (10 anni)
- 2018 State Subsidies to Film and Their Effects at the Box Office: Theorizing and Measuring Why Some Genres Do Better than Others. In: Murschetz P., Teichmann R., Karmasin M. (eds) Handbook of State Aid for Film. Media Business and Innovation. Springer, ISBN: 978-3-319-71714-2 (with G. Meloni and M. Pulina). **ARTICOLO/VOLUME** (10 anni)
- 2018 Do managerial skills matter? An analysis of the impact of managerial features on performance for the Italian football, *Journal of the Operational Research Society*, Vol. 69-2, 1 February 2018, Pages 270-282 (with C. Detotto and J.D. Tena). FASCIA A, **ARTICOLO/VOLUME** (10 anni)
- 2016 Tax treaties and the allocation of taxing rights with developing countries, *European Journal of Law and Economics*, 42, pp. 383-404 (with P. Pistone, G. Pulina & M. Zagler). **ARTICOLO/VOLUME** (10 anni)
- 2016 Local University Supply and Distance: A Welfare Analysis with Centralized and Decentralized Tuition Fees, *Italian Economic Journal*, Vol. 2, pp. 239-252 (with E. Carroni & B. Cesi). FASCIA A, **ARTICOLO/VOLUME** (10 anni)
- 2016 Special Issue: Development in Sports Economics, in *Rassegna di Diritto ed Economia dello Sport*, Editor in charge (with D. Forrest & J.D. Tena), n.2-3/15.
- 2016 Introduction to special issue on «Developments in Sports Economics», in Special Issue: Development in Sports Economics, in *Rassegna di Diritto ed Economia dello Sport*, (with D. Forrest & J.D. Tena), n.2-3/15. **ARTICOLO/VOLUME** (10 anni)
- 2015 The Great Beauty: Public Subsidies in the Italian Movie Industry, *Italian Economic Journal*, Vol. 1, Issue 3, pp 445-455, (with G. Meloni & M. Pulina). FASCIA A, **ARTICOLO/VOLUME** (10 anni)
- 2015 Management Efficiency in Football: An Empirical Analysis of two Extreme Cases, *Managerial and Decision Economics*, vol.35, Issue 5, pp. 286-298 (with Jara M. & J.D. Tena). **ARTICOLO/VOLUME** (10 anni)
- 2014 Institutional Complexity and Managerial Efficiency: A Simple Model, *Rivista Internazionale di Scienze Sociali*, (3), pp. 321-330 (with J.D. Tena). **ARTICOLO/VOLUME** (10 anni)
- 2014 Income tax, subsidies to education, and investments in human capital in a two-sector economy, *Journal of Public Economic Theory*, Vol. 16-1,

- pp. 24–47 (with C. Mendolicchio & T. Pietra). FASCIA A, **ARTICOLO/VOLUME** (10 anni)
- 2013 Peer group and distance: when widening university participation is better, *Manchester School*, Vol.82-2, pp. 110-132 (with B. Cesi). **ARTICOLO/VOLUME** (10 anni)
- 2012 Investments in Education in a Two-Sector, Random Matching Economy, *Journal of Mathematical Economics*, 48-6, pp. 367-385 (with C. Mendolicchio & T. Pietra). FASCIA A, **ARTICOLO/VOLUME** (10 anni)
- 2012 Asymmetric Information and Overeducation, *The B.E. Journal of Economic Analysis & Policy*, Vol. 12-1 (Contributions), Article 47 (with C. Mendolicchio & T. Pietra). FASCIA A, **ARTICOLO/VOLUME** (10 anni)
- 2012 Short or long-term contract? Firm's optimal choice, *Empirica*, Vol. 39-1, pp. 1-18 (with J.D. Tena). **ARTICOLO/VOLUME** (10 anni)
- 2012 La gestione del territorio, problematiche e nuove possibilità, Prefazione, in *Il modello INNO_LABS. Idee, metodi e strumenti per la governance territoriale*. ISBN: 978-88-6025-222-7, pp.19-22 (with DETOTTO, ONNI, & TOLA). **ARTICOLO/VOLUME** (10 anni)
- 2012 Education race, Supply of Skills and the Wage Skill Premium, Contributo in Volume, CRENoS WP, ISBN: 9788884677709 (with Deidda). **ARTICOLO/VOLUME** (10 anni)
- 2011 Universal service financing in competitive postal markets: One size does not fit all, *Review of Network Economics*, Vol. 10-3, Article 6 (with A. Gautier).
- 2009 Delegation, externalities and organizational design, *Economics Bulletin*, vol. 29-4, pp. 2693-2702 (with A. Gautier).
- 2007 Delegation and Information Revelation, *Journal of Institutional and Theoretical Economics*, Vol. 163, No. 4. (December 2007), pp. 574-597 (with A. Gautier).
- 2006 Contrat à durée déterminée et marché de l'emploi, *Annales de l'Institut d'études européennes*, Vol. 8, pp. 273-284.
- 2005 Domanda del lavoro ed età della pensione: un'analisi con il Modello di Lazear, *Economia, Società e Istituzioni*, n. 3, pp. 351-366.
- 2002 Demande de travail et âge de la retraite, in *Capital Humain et marchés du travail: perspectives régionales et européennes*, CIFOP (ed.), pp. 205-215.
- 2001 Ricerca Bilaterale e Lavoro Temporaneo, *Economia & Lavoro*, n. 3, pp.121-134.
- 2001 Essays on Delegation and Temporary Employment, CIACO, nouvelle série-N.385, UCL.

According to law 679/2016 of the Regulation of the European Parliament of 27th April 2016, I hereby express my consent to process and use my data provided in this CV

Sassari, 20.07.2022

Signature



Dimitri Paolini
20.07.2022 07:31:29
GMT+00:00