

Leonardo Boncinelli | CV

Dipartimento di Scienze per l'Economia e l'Impresa, Università di Firenze

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POSIZIONE ATTUALE

Professore Ordinario di Politica Economica	2020 – ora
Dipartimento di Scienze per l'Economia e l'Impresa	
Università di Firenze	

ALTRE POSIZIONI

Coordinatore , PhD in Social Sciences for Sustainability and Wellbeing	2023 – ora
https://www.s3w.unifi.it/	
Direttore , Centro di Ricerca sui Giochi per il Cambiamento Sociale - GiX	2023 – ora
https://www.gix.unifi.it/	

PRECEDENTI POSIZIONI

Visiting professor , Scuola IMT Alti Studi Lucca	2019 – 2021
Visiting professor , Scuola IMT Alti Studi Lucca	2018 – 2019
Professore Associato di Economia Politica , Università di Firenze	2014 – 2020
Ricercatore Universitario di Economia Politica , Università di Pisa	2010 – 2014
Assegno di ricerca , Università di Siena	2010 – 2010
Assegno di ricerca , Università di Siena	2008 – 2010
Docente a contratto , Università di Firenze	2004 – 2009

ISTRUZIONE

Laurea in Economia Politica , Università di Firenze	2002 – 2007
Dottorato in Economia Politica , Università di Siena	1997 – 2002

FINANZIAMENTI E PREMI

PRIN PNRR 2022 - Coordinatore locale: "Game-Based Policies for Blood and Plasma Donation (GAME-DON)", 109101,00 €, 2023-25

PRIN 2022 - Coordinatore nazionale: "Listen to me, I will respond: A randomized communication trial on health decisions", 242373,00 €, 2023-25

ECoHeTE 2022 - PNR 2021-2027 - Responsabile di Progetto: "Effective Communication for Healthcare: Theory and Evidence", 371833,87 €, 2022-25

SpinGeVacS 2020 - Coordinatore unità locale: "Spinta Gentile, Vaccinazione Anti-Covid-19 e Salute Pubbli-

ca", 59000 €, 2021-23

PRIN 2017 - Coordinatore nazionale "Cognitive Modes, Social Motives and Prosocial Behavior", 710462 €, 2020-23: www.cosmoprobe.org

FARB 2017 - Fondi per la ricerca: 3000 €

EIEF 2013 - Responsabile di progetto: "Persuasion with Elaboration Costs", 10000 €

PRIN 2012 - Coordinatore nazionale: "The Economics of Intuition and Reasoning", 76718 €

Premio "G. Parenti" 2003 per il Miglior Laureato della Facoltà di Economia 2002/2003, Univ. di Firenze

COMPETENZE AND INTERESSI

Aree di competenza: teoria dei giochi, economia comportamentale, razionalità limitata, evoluzione

Aree di ricerca: norme sociali, istituzioni, cooperazione, preferenze sociali, euristiche

Interessi: valutazione sperimentale di politiche, apprendimento coi giochi, sanità, istruzione

PUBBLICAZIONI SELEZIONATE

1. Bilancini E., **Boncinelli L.**, Marcos-Prieto P. (2024). Conflict initiation function shapes the evolution of persistent outcomes in group conflict. *EUROPEAN ECONOMIC REVIEW*, vol. 161
2. Bilancini E., **Boncinelli L.**, Spadoni L. (2023). Motivating risky choices increases risk taking. *JOURNAL OF NEUROSCIENCE, PSYCHOLOGY, AND ECONOMICS* vol. 16
3. Bilancini E., **Boncinelli L.**, Guarnieri P., Spadoni L. (2023). Delaying and motivating decisions in the (Bully) dictator game. *JOURNAL OF BEHAVIORAL AND EXPERIMENTAL ECONOMICS*, vol. 107
4. Bilancini E., **Boncinelli L.**, Nardi C., Pizziol V. (2023). Cooperation is unaffected by the threat of severe adverse events in Public Goods Games. *JOURNAL OF BEHAVIORAL AND EXPERIMENTAL ECONOMICS*, vol. 108
5. Bilancini E., **Boncinelli L.**, Di Paolo R. (2023). Game-based education promotes practices supporting sustainable water use. *ECOLOGICAL ECONOMICS*, vol. 208
6. Bilancini E., **Boncinelli L.**, Vicario E. (2023). Assortativity in Cognition. *SCIENTIFIC REPORTS*, 13 (n.3412)
7. Bilancini E., **Boncinelli L.**, Di Paolo R., Menicagli D., Pizziol V., Ricciardi E., Serti F. (2022). Prosocial behavior in emergencies: Evidence from blood donors recruitment and retention during the COVID-19 pandemic. *SOCIAL SCIENCE & MEDICINE*, vol. 314
8. Bilancini E., **Boncinelli L.**, Ille S., Vicario E. (2022). Memory Retrieval and Harshness of Conflict in the Hawk-Dove Game. *ECONOMIC THEORY BULLETIN*, vol. 10
9. Bilancini E., **Boncinelli L.**, Celadin T. (2022). Altruism and Reciprocity in the Online One-Shot Public Goods Game. *JOURNAL OF ECONOMIC BEHAVIOR & ORGANIZATION*, vol. 200
10. Bilancini E., **Boncinelli L.** (2022). The Evolution of Conventions in the Presence of Social Competition. *GAMES AND ECONOMIC BEHAVIOR*, vol. 133
11. **Boncinelli L.**, Muscillo A., Pin P. (2022). Efficiency and Stability in a Process of Teams Formation. *DYNAMIC GAMES AND APPLICATIONS*, vol. 200
12. Bilancini E., **Boncinelli L.**, Campigotto N. (2021). Pairwise Interact-and-Imitate Dynamics. *SCIENTIFIC REPORTS*, 11 (n.13221)
13. Bilancini E., **Boncinelli L.** (2021). When Market Unravelling Fails and Mandatory Disclosure Backfires:

- Persuasion Games with Labelling and Costly Information Acquisition. JOURNAL OF ECONOMICS & MANAGEMENT STRATEGY, vol. 69(3)
14. Bilancini E., **Boncinelli L.**, Nax H. (2021). What Noise Matters? Experimental Evidence for Stochastic Deviations in Social Norms, JOURNAL OF BEHAVIORAL & EXPERIMENTAL ECONOMICS, vol. 90
 15. Bilancini E., **Boncinelli L.** (2020). The evolution of conventions under condition-dependent mistakes. ECONOMIC THEORY, vol. 69
 16. Bilancini E., **Boncinelli L.**, Newton J. (2020). Evolution and Rawlsian social choice in matching. GAMES AND ECONOMIC BEHAVIOR, vol. 123
 17. Bilancini E., **Boncinelli L.**, Capraro V., Celadin T., Di Paolo R. (2020). "Do the right thing" for whom? An experiment on ingroup favouritism, group assorting and moral suasion. JUDGMENT AND DECISION MAKING, vol. 15
 18. E. Bilancini, **Boncinelli L.** (2020). When today's rewards are tomorrow's endowments: The effects of inequality on social competition. EUROPEAN ECONOMIC REVIEW, vol. 129
 19. Bilancini E., **Boncinelli L.**, Capraro V., Celadin T., Di Paolo R. (2020). The effect of norm-based messages on reading and understanding COVID-19 pandemic response governmental rules. JOURNAL OF BEHAVIORAL ECONOMICS FOR POLICY, vol. 4
 20. Belloc M., Bilancini E., **Boncinelli L.**, D'Alessandro S. (2019). Intuition and Deliberation in the Stag Hunt Game. SCIENTIFIC REPORTS, vol. 9
 21. Bilancini E., **Boncinelli L.**, Mattiassi Alan (2019). Assessing actual strategic behavior to construct a measure of strategic ability. FRONTIERS IN PSYCHOLOGY, vol. 9
 22. Bilancini E., **Boncinelli L.** (2018). Rational Attitude Change by Reference Cues when Information Elaboration Requires Effort. JOURNAL OF ECONOMIC PSYCHOLOGY, vol. 65
 23. Bilancini E., **Boncinelli L.** (2018). Signaling with costly acquisition of signals. JOURNAL OF ECONOMIC BEHAVIOR & ORGANIZATION, vol. 145
 24. Bilancini E., **Boncinelli L.**, Wu J. (2018). The interplay of cultural intolerance and action-assortativity for the emergence of cooperation and homophily. EUROPEAN ECONOMIC REVIEW, vol. 102
 25. Bilancini E., **Boncinelli L.** (2018). Signaling to Analogical Reasoners Who Can Acquire Costly Information. GAMES AND ECONOMIC BEHAVIOR, vol. 145
 26. Bilancini E., **Boncinelli L.** (2018). Social coordination with locally observable types. ECONOMIC THEORY, vol. 25
 27. **Boncinelli L.**, Pin P. (2018). The stochastic stability of decentralized matching on a graph. GAMES AND ECONOMIC BEHAVIOR, vol. 108
 28. Bilancini E., **Boncinelli L.** (2016). Dynamic Adverse Selection and the Supply Size. EUROPEAN ECONOMIC REVIEW, vol. 83
 29. Bilancini E., **Boncinelli L.** (2014). Instrumental cardinal concerns for social status in two-sided matching with non-transferable utility. EUROPEAN ECONOMIC REVIEW, vol. 67
 30. Bilancini E., **Boncinelli L.** (2013). Disclosure of information in matching markets with non-transferable utility. GAMES AND ECONOMIC BEHAVIOR, vol. 82
 31. Bilancini E., **Boncinelli L.** (2012). Redistribution and the notion of social status. JOURNAL OF PUBLIC ECONOMICS, vol. 96
 32. **Boncinelli L.**, Pin P. (2012). Stochastic stability in best shot network games. GAMES AND ECONOMIC

BEHAVIOR, vol. 75

33. Bilancini E., **Boncinelli L.** (2009). The Co-Evolution of Cooperation and Defection Under Local Interaction and Endogenous Network Formation. JOURNAL OF ECONOMIC BEHAVIOR & ORGANIZATION, vol. 70
34. Bilancini E., **Boncinelli L.** (2008). Ordinal vs cardinal status: Two examples. ECONOMICS LETTERS, vol. 101

ALTRE PUBBLICAZIONI

1. Azevedo, F., et al. (2023). Social and moral psychology of COVID-19 across 69 countries. SCIENTIFIC DATA, vol. 10
2. Pavlović, Tomislav, et al. (2022). Predicting attitudinal and behavioral responses to COVID-19 pandemic using machine learning. PNAS NEXUS, vol. 1
3. Van Bavel, J.J., Cichocka, A., Capraro, V. et al. (2022). National identity predicts public health support during a global pandemic. NATURE COMMUNICATIONS, vol. 13
4. Bago, B., Kovacs, M., Protzko, J. et al. (2022). Situational factors shape moral judgements in the trolley dilemma in Eastern, Southern and Western countries in a culturally diverse sample. NATURE HUMAN BEHAVIOR, vol. 8

DIDATTICA

Laurea triennale: Design and Evaluation of Behavioural Policies [UNIFI, 2023]; Economia Politica [UNIFI, 2023]; Microeconomia [UNIFI, 2015 – 2022]; Microeconomia [UNIFI, 2012 – 2013]; Economia politica [UNIFI, 2008]; Principi di economia [UNIFI, 2006 – 2008]; Concorrenza imperfetta [UNIFI, 2004 – 2005]

Laurea magistrale: Behavioural and Social Evolution [UNIFI, 2021 – 2023]; Macroeconomics [UNIFI, 2015 – 2019]; Advanced micro [UNIFI & Sc. Sup. Sant'Anna, 2014 – 2015]; Game theory [UNIFI & Sc. Sup. Sant'Anna, 2011 – 2014]; Teoria dei Giochi e Industrial Organization [UNIFI, 2014]

Dottorato: Game Theory for Social Sciences [UNIFI-IMT, 2024]; Evolutionary Game Theory [UNIFI, 2017 – 2023]; Microeconomics II [UNIFI 2016 – 2021]; Production Theory [UNIFI, 2013 – 2015]; General Equilibrium [Sc. Sup. Sant'Anna 2010 – 2014]; Game Theory [UNIFI, 2014]

Scuole Estive: Game Theory Meets Game Design [IMT, 2023]; Leveraging Ecological Economics to Advance the Sustainability Transition [UNIFI 2023]

Relatore di tesi: Laurea triennale [no. 93, 2012 – 2021]; Laurea magistrale [no. 7, 2014 – 2021]; Dottorato [no. 4, 2014 – 2021]

ALTRE ATTIVITÀ

Conferenze selezionate: [2022] ESEE 2022 (Pisa, Italy); [2021] GAMES 2020 (Budapest, Hungary), [2019] AISC midterm conference (IMT Lucca), Workshop “Cognition, rationality, and pro-social behavior” (IMT Lucca); [2018] Barcelona GSE Summer Forum (Barcelona), IMEBESS (EUI, Fiesole), BEEN (Bologna); [2017] SAET (Faro, Portugal); [2016] SIE (Milano), GAMES 2016 (Maastricht, Netherlands), NAG 2016 (IAST Tolosa, France); [2015] GRASS IX, (IMT Lucca), PET 15 (Luxembourg), CRENOS VI (Alghero); [2014] ASSET Meeting (Aix-en-Provence, France); GRASS VIII (Collegio Carlo Alberto, Torino), EARIE (Bocconi, Milano); [2013] SIE (Bologna), EARIE (Evora, Portugal), Behavioral and Experimental Economics (Firenze); [2012]

GRASS VI (LUISS Roma); GAMES 2012 (Istanbul, Turkey); [2011] SIE (Roma), GRASS V (Venezia), SING7 (Paris, France); [2010] GRASS IV (Modena), GRASS III (Padova); [2009] Workshop “Relativity, Inequality and Public Policy” (Edinburgh, UK); [2007] EEA-ESEM (Milano); [2007] Workshop “Reciprocity: Theory and Facts” (Verbania), Workshop “Coevolution of Behaviors and Institutions” (Santa Fe Institute, USA)

Seminari: [2022] Milano-Bicocca, Modena e Reggio Emilia; [2021] Padova, Bar-Ilan (Israel), IMT School for Advanced Studies Lucca; [2020] Collegio Carlo Alberto (Trento); [2018] IMT School for Advanced Studies Lucca; [2017] Siena; [2016] Firenze, IMT School for Advanced Studies Lucca; [2014], Firenze, Sant’Anna School of Advanced Studies Pisa; [2013] Pisa; [2012] Bologna; [2011] Forlì; [2010] Pisa, Sant’Anna School of Advanced Studies Pisa, IMT School for Advanced Studies Lucca; [2009] LUISS Guido Carli Roma

Valutatore per riviste: *Econometrica*, *Journal of the European Economic Association*, *Economic Journal*, *European Economic Review*, *Journal of Public Economics*, *Economic Theory*, *Games and Economic Behavior*, *Journal of Economic Behavior and Organization*, *Journal of Economic Dynamics and Control*, *International Journal of Game Theory*, *Economics Letters*, *Journal of Evolutionary Economics*, *Dynamic Games and Applications*, *Structural Change and Economic Dynamics*, *Journal of Behavioral and Experimental Economics*, *Italian Economic Journal*, *Journal of Institutional and Theoretical Economics*, *Economic Modelling*, *Journal of Economic Interaction and Coordination*, *Entropy*, *Metroeconomica*, *Journal of Community & Applied Social Psychology*, *Frontiers in Behavioral Economics*, *Frontiers in Psychology*, *Frontiers in Public Health*, *Frontiers in Behavioral Neuroscience*, *Physica A*, *Logic Journal of the IGPL*, *Sensors*, *Mathematical Reviews*

Valutatore per istituzioni: *Romanian National Council for Scientific Research*, *Ministero Italiano dell’Istruzione, dell’Università e della Ricerca*, *Società Italiana degli Economisti*

Guest editor: “Behavioural Ecological Economics” (*Ecological Economics*, 2023-24), “The Economics of Social Status” (*Economics e-journal*, 2019), “Social Coordination Games”, (*Games*, 2021), “Dynamic Games and Social Networks” (*Dynamic Games and Applications*, 2021), “Advances in Statistical Decision Theory and Applications” (*Mathematics*, 2022)

Responsabile scientifico: *Assegni di ricerca:* Luca Ferrari (2016-2017), Eugenio Vicario (2020-2023), Alice Dominici (2021-2022), Alberto Venturin (2022-2023); *Rtd-a PON:* Matteo Bisanti (2022-2024)

Collegio dei docenti di dottorato: Ph.D. in Social Sciences for Sustainability and Wellbeing, Univ. of Firenze-IMT Lucca, 2023 – ora; Ph.D. in Economics, Univ. of Firenze-Pisa-Siena, 2011 – ora

Interventi pubblici: “Game-based policies: come i giochi possono servire al policy-maker”, Neuroscience Lab, Intesa Sanpaolo Innovation Center, 2022; “Le potenzialità dei nudge per integrare la sicurezza nella sanità digitale”, 14mo Forum Risk Management in Sanità, Firenze, 2019; “Antimicrobico-resistenza: cure e ambiente”, Istituto Stensen, Firenze, 2019; “Come migliorare l’adesione all’igiene delle mani: spinta gentile o sistemi premio sanzione?”, Villa La Quiete, Firenze, 2019; “Game theory for game design”, Game Science Winter School (Giochi per il cambiamento sociale), Lucca, 2019

Eventi pubblici: “Games for a Sustainable Future”, Festival dello Sviluppo Sostenibile, ASVIS, Firenze, 2022; “Games for Sustainability”, Workshop on Behavioral Ecological Economics, Firenze, 2023

Progetti: *Il quoziente strategico:* un progetto di ricerca all’intersezione tra psicometria e teoria dei giochi, <http://www.quozientestrategico.it/>; *Blu Tube: eduntainment* per l’uso responsabile dell’acqua, <https://www.blutubegeal.it/home/>; Game Science Research Center, <https://gamescience.imtlucca.it/>

Il sottoscritto, consapevole che – ai sensi dell’art. 76 del D.P.R. 445/2000 – le dichiarazioni mendaci, la falsità negli atti e l’uso di atti falsi sono puniti ai sensi del codice penale e delle leggi speciali, dichiara che le informazioni rispondono a verità. Il sottoscritto in merito al trattamento dei dati personali esprime il proprio consenso al trattamento degli stessi nel rispetto delle finalità e modalità di cui al d.lgs. n. 196/2003.

Firenze, 25 gennaio 2024

Leonardo Boncinelli